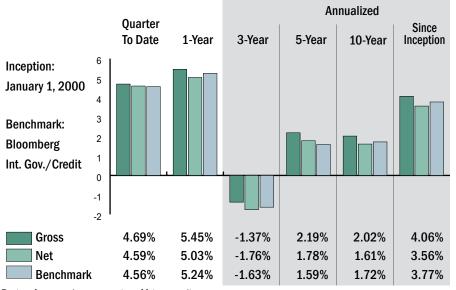
## AS OF DECEMBER 31, 2023

# ZCM

#### PERFORMANCE VERSUS BENCHMARK



Past performance is no guarantee of future results

#### **PORTFOLIO CHARACTERISTICS**

	Yield to Worst	Average Maturity	Effective Duration	Average Quality
ZCM	4.49%	4.34 yrs	3.86 yrs	Aa3
Bloomberg Int. G/C	4.37%	4.26 yrs	3.79 yrs	Aa3

Quality Distribution <sup>1</sup>	ZCM	Bloomberg Int.G/C			
AAA	8.2%	3.3%			
AA	58.5%	67.1%			
Α	10.0%	14.6%			
BBB	23.4%	14.9%			

Sector Allocation <sup>1</sup>	ZCM	Bloomberg Int.G/C		
U.S. Treasury Bonds	57.6%	62.7%		
Agencies	0.0%	1.6%		
Corporate	33.3%	30.3%		
Non-Corporate	0.0%	5.4%		
MBS	0.0%	0.0%		
CMBS	3.5%	0.0%		
СМО	0.0%	0.0%		
Taxable Municipal	0.0%	0.0%		
ABS	5.3%	0.0%		
Cash	0.2%	0.0%		

1. Percent of Market Value

Source: ZCM and Bloomberg

The Intermediate Core strategy is a fixed income investment management strategy that seeks to provide a total return in excess of the Bloomberg Intermediate Government/ Credit Index. Excess return is achieved primarily through sector rotation and security selection. The strategy seeks to manage risk through issue diversification. Portfolio duration is managed in line with the benchmark. Portfolios – when permitted by client guidelines – will invest in non-benchmark sectors opportunistically.

#### **PORTFOLIO MANAGEMENT**

#### **Richard Scargill**

Director of Fixed Income Strategies, Senior Portfolio Manager

- 34 Years Experience
- M.B.A. Marist College
  B.S. University of South Florida

#### Keith Weldon, CFA

Senior Portfolio Manager

- 34 Years Experience
- M.B.A. Case Western Reserve University B.A. University of Kentucky



#### INTERMEDIATE FIXED PERFORMANCE PERIODS / AS OF DECEMBER 31, 2023

	YTD	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
Gross	5.45%	-7.90%	-1.20%	8.71%	6.84%	0.80%	2.34%	1.89%	1.25%	2.99%	-0.50%
Net	5.03%	-8.27%	-1.59%	8.28%	6.42%	0.40%	1.94%	1.48%	0.85%	2.58%	-0.90%
Bloomberg Int. G/C Source: ZCM and Bloomberg	5.24%	-8.23%	-1.44%	6.43%	6.80%	0.88%	2.14%	2.08%	1.07%	3.13%	-0.86%



### TOTAL ASSETS\* In billions, as of December 31, 2023 Fixed Income \$4.6B





#### **ABOUT US**

Equity

Total Assets

We manage a diversified slate of investment strategies designed to improve the resilience of our clients' investment portfolios, while seeking to provide strategic opportunities for increased alpha (attractive returns) across the risk spectrum.

\$3.3B

\$7.9B

\*Total assets combines both Assets Under Management and Assets Under Advisement. Assets Under Management represents the aggregate fair value of all discretionary and nondiscretionary assets, including fee paying and non-fee paying portfolios. Assets Under Advisement represent advisory-only assets where the firm provides a model portfolio and does not have trading authority over the assets.

Ziegler Capital Management, LLC, doing business as ZCM, claims compliance with the Global Investment Performance Standards ("GIPS®"). GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. ZCM is a registered investment advisor that became a majority owned indirect subsidiary of 1251 Capital Group, Inc on March 27, 2020. Registration as an investment adviser does not imply a certain level of skill or training. ZCM was formed in 1991 and has grown significantly through strategic business combinations with experienced investment teams nationwide. Through these combinations, we have expanded our investment strategy offerings and broadened our portfolio management teams to best serve our expanding client base. Please refer to the firm's ADV Part 2 for additional disclosures regarding the firm and its practices. Our definition of the firm used to determine the total firm assets and firm-wide compliance includes all fee-paying and non-fee-paying discretionary and non-discretionary assets under management, including accrued income, in all strategies. Assets under advisement ("AUA"), in the form of model portfolios provided to other financial institutions, are excluded from our definition of the firm and are provided as supplemental information. Returns are calculated in U.S. dollars and reflect the reinvestment of dividends and other earnings. To obtain a GIPS report or a list of our composite descriptions, a list of limited distribution pooled funds, a list of broad distribution pooled funds, and/or policies for valuing portfolios, calculating performance, and preparing GIPS reports, please call (312) 368-1442 or send an e-mail to letters@zcm.com

The Intermediate Fixed Composite includes accounts comprised of intermediate-term fixed income securities with maturities or average lives generally not exceeding ten years and duration similar to the benchmark. The benchmark is the Bloomberg Intermediate Government/Credit Index. The Intermediate Fixed composite creation date is January 1, 2000. Gross-of-fees returns are presented after trading expenses and before management fees. Net-of-fees returns are presented after the highest applicable management fee applied on a monthly basis. Prior to January 1, 2012, fees were applied on a quarterly basis. The highest applicable management fee is 0.40%. Prior to January 1, 2010, the highest applicable fee was 0.58%. Fees are calculated separately for each portfolio, and therefore, performance may differ from one portfolio to another. The standard annual management fee schedule is: 0.35% on the first \$50 million; 0.25% on the next \$50 million; 0.20% on all additional assets.

The Bloomberg Capital U.S. Government/Credit Intermediate Index is a measurement of the movement of approximately 3,500 bonds from the Bloomberg Government Bond Index with maturities between 1 and 9.99 years.

When investing in bonds, it is important to note that as interest rates rise, bond prices will fall. All investments involve risk, including the possible loss of principal, and there is no guarantee that investment objectives will be met. Bonds are subject to market, interest rate and credit risk; and are subject to availability and market conditions. Indices are unmanaged, do not reflect fees and expenses, and are not available for direct investment.